

ZERO COST UPGRADE

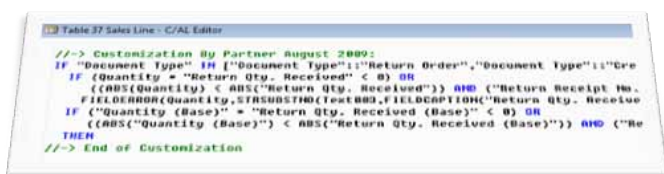
With TRIMIT you get to choose the “Zero Cost Upgrade” path. Following this path will increase your ROI on the NAV and TRIMIT Enhancement plans and allow you to upgrade your solution with less risk of losing data or functionality

The Cost of Upgrades

As NAV does not cover all the needs of a company, it is necessary to make continuous changes to meet these demands. Using NAV, it is very easy to make both visual and functional changes and the company’s expenses for this, is primarily based on the time it takes a developer to make the changes.

Every two years or so NAV has a new release, and it is always recommended to update to the latest version - mainly to access new functionalities. However, a new update will overwrite the entire system meaning that all changes will be overwritten and disappear. The challenge then is to figure out, which changes have been made and how to re-establish them. Even if the process of making these changes has been clever, and even if everything has been documented, the changes still have to be rebuilt which is often very time-consuming.

The process of rebuilding these changes is what we define as the Cost of Upgrade.



TRIMIT Functionality is Updated

TRIMIT is basically an extensive “makeover” of NAV – including a vast amount of changes to the standard NAV. Changes that originate from company needs within the industries that TRIMIT covers. This means that NAV and TRIMIT collectively cover most of the needs of a company, thereby reducing the need for future changes.

Whenever a new version of NAV is released, a version of TRIMIT will be released simultaneously, including everything from the new NAV version.

Using TRIMIT will reduce the need for changes, which consequently lowers the cost of upgrade.

TRIMIT Formulas

Not two companies are the same. They all have individual needs and processes. Therefore, TRIMIT has been designed to meet these needs without having to make major changes in the programming. Using a tool called TRIMIT Formulas - which is a little bit like having “Excel in NAV” - it is easy to set up rules of how the system should work. TRIMIT Formulas is available in sales, purchase and production and is an essential part of Configuration and BOM’s. TRIMIT formulas are user tools and the formulas will not suffer from an update.

TRIMIT Formulas will replace changes, hence minimizing the cost of upgrade.



Predefined Fields

One of the first individual company demands is always “we need an extra field for...”. This can be done within minutes in NAV. But bearing “the cost of upgrade” in mind, this might be expensive in the long run. TRIMIT comes with a number of predefined fields that the com-

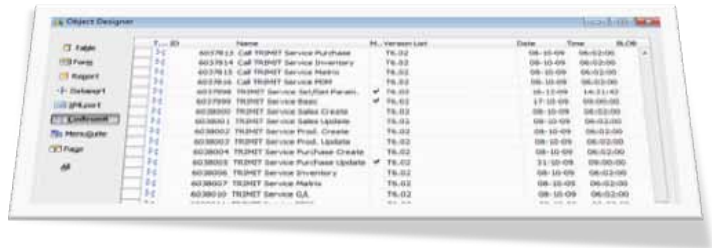
pany can use by the click of a button and then name the field (can even be multilingual). The placements of these fields have been inspired by the feedback from the network of other companies using TRIMIT. Predefined fields will replace changes, thus minimizing the cost of upgrade.

Code Unit Calls

When companies have needs that are very specific, needs that are beyond what the industry demands in general, or needs that cannot be solved with these tools; then changes may be the only solution. The Standard NAV approach is that every change is made directly in the NAV code and will be overwritten in a later update. Using TRIMIT Code Unit Calls changes can be made in a more structured way. Instead of making the change directly in the code, the change is made as a standalone CodeUnit. By the click of a button the CodeUnit can then be activated anywhere in the system. The placement of the CodeUnits activation spots comes from the experience and feedback of companies using TRIMIT. Using CodeUnit Calls instead of direct code changes has no affect on the user experience or performance. TRIMIT CodeUnit Calls will not suffer from an update, yet the individual CodeUnits will have to be tested and might be subject to change.

TRIMIT CodeUnit Calls will structure any changes, hence reducing the cost of upgrade

Using TRIMIT Services in Changes will reduce the cost of upgrade.



It's Your Choice

You can tailor your NAV to fit your business perfectly, but after two years or so, Microsoft releases a new version of NAV, which might contain functionality that you need, hence you are forced to make a considerable economic decision. You can also choose TRIMIT and the Zero Cost Upgrade tools and get a solution that fulfills your business needs, and upgrading to the latest version of NAV will just be a planning decision.

Taking this choice will mean that your solution is continuously upgraded at Zero Cost. It's your choice!



SOA - Service Oriented Architecture

A typical change is to alter the usage of an existing functionality. The usual way of doing this is to create a copy of the existing functionality and then make the changes on this copy. However, a new version might also have altered this functionality, which means that the changes have to be repeated in order to work properly. TRIMIT is built on the philosophy of Service Oriented Architecture (SOA). Example: A piece of code is used in many places in the system. Traditionally, this piece of code would exist in all these places as redundant code. With SOA, the code is put in one place, called the Service and all the places will then point to this service. This will reduce the maintenance of the code dramatically. But SOA is also a very good tool when a company performs changes, because any changes can make use of the Services. Since the service is used by the general system the change will most likely work after an upgrade.

